



Announcing the 2017-2018 Annual Meeting of the Members December 14, 2017 at *F1 BOSTON*

REGISTRATION FORM - Return Deadline is Friday, December 8th by noon

ATTENDEE(S):

	CEU Class + Lunch Mtg + Racing	Lunch Mtg + Racing NO CLASS	CEU Class + Lunch Mtg NO RACING	
<i>Member</i>	\$135	\$115	\$85	
<i>Nonmember</i>	\$160	\$140	\$110	
*New Member Special: \$225 CURRENT MEMBERSHIP plus CEU Class, Lunch, Racing (<i>current membership year ends June 30, 2018</i>)				
Registrant Name / Company Name	INDICATE <u>ONE</u> CHOICE PER REGISTRANT			COST
1.	\$	\$	\$	\$
2.	\$	\$	\$	\$
3.	\$	\$	\$	\$
4.	\$	\$	\$	\$
<i>*dues through remainder of 2017-2018 member year ending June 30, 2018</i>				TOTAL: \$

SPONSORSHIP OPPORTUNITIES:

Complete Event Sponsorships

\$500.00 per sponsorship

5 Available!!!

\$500 – includes company name & logo at morning session, luncheon meeting & racing AND includes attendance of one person to all events

Company Name / Registrant's Name	Attendance			SPONSORSHIP COST
	CEU Class (Y/N)	Lunch Meeting (Y/N)	Racing (Y/N)	
1.				\$
REGISTRATION COST INCLUDED				

PAYMENT: E-mail or FAX Registration and Payment Info to info@IrrigationAssociationNE.org or 617-323-4091

(Circle One)	Check*	MasterCard	VISA	AMEX	Discover
Card Holder Name (as it appears on Credit Card): _____					
				Card BILLING Zip Code: _____	
Card No.: _____				CVV, on back: _____	
				Exp. Date: _____	
<p>* Checks mailed to: IANE, 77 Mount Vernon Street, West Roxbury, MA 02132 Payment Must Be Received Prior to the Event</p>					



2017-2018 Annual Meeting of the Members

December 14, 2017 at *F1 BOSTON*

SCHEDULE OF THE DAY'S EVENTS

8:00 – 8:15a Class Registration

8:15a – 10a CEU Class: “Advocating Professional Responsible Irrigation. What Every Water Supplier & Water User Should Know About Irrigation” 2 CEU, Class Capacity: 50

This informative and engaging class will discuss and give you the tools to present responsible irrigation to water suppliers and others. Cities, towns, communities, HOA's, developers and other organizations all need to know more about the role of irrigation in the landscape industry. Presenting topics such as water conservation, water usage, smart technology, water conserving irrigation products and industry certifications to water suppliers and end users is crucial to our industry. You, the irrigator, are the face of our industry. This class will allow you to speak in-depth on the importance of conserving water resources and being stewards our industry.

Ted Moriarty, Instructor and Owner of Smart Water Company:

Ted Moriarty is the owner of Smart Water Company. Ted provides industry training, design and installation of irrigation systems as well as all aspects water management. Ted is a certified IA trainer and hosts training throughout the northeast as well as other parts of the country. In the course of his irrigation career, Ted has worked in distribution, manufacturing and contracting. Ted is a past president of the IANE.

Chris Pine, Instructor and Owner of C.Pine Associates:

Chris Pine is the owner of C.Pine Associates, manufacturers' rep and business training and consulting company. Chris' experience in the industry includes many years as a landscape and irrigation contractor and regional sales management with irrigation manufacturers. Chris is an experienced trainer and consultant, and holds many certifications in the irrigation, landscape and landscape lighting industries.

10a – 12p CEU Class: “‘Harnessing Technology’ to Manage & Grow Your Irrigation & Landscape Business”

2 CEU, Class Capacity: 50

In today's fast-paced competitive green industry, old school ways do not cut it. Learn how to harness and integrate the latest business technology to make your business more profitable and easier to manage. Scheduling, Billing, Selling and Marketing should be at your fingertips. Business platforms designed for the green industry combined with smart phones, tablets and laptops are today's tools of the trade. Empowering your organization with today's business technology is the key to an efficient and profitable business. Attend the class and begin the process of working smarter, not harder.

David Crary, Instructor and Owner of Hindsite Software:

David Crary owned and managed an irrigation company for 22 years. He knows the challenges of managing a small business. David developed and owns Hindsite software, a leading business platform for the green industry contractor. David speaks throughout the country helping contractors harness technology to simplify, manage and increase their companies' profits.

12 – 1:30p Lunch and Annual Election

1:30 – 2p Guest Speaker: “An Overview of Services and an Update on Efforts Made on Government Regulations Effecting Our Industry”

Stephen A. Boksanski, Esq., Principal of BCB Government Relations:

Stephen is a registered executive and legislative agent in Massachusetts since 1999. Stephen works with Green Industry Alliance (GIA) members, including the IANE, to develop and implement strategies to achieve members' legislative and regulatory goals in Massachusetts state government.

2 – 4p Safety Meeting and Racing – MANDATORY FOR ALL RACERS

Deadline to Return Registration Form AND Payment is **Friday, December 8thth at noon**
(Registration Form on the Reverse)

For more information:

www.IrrigationAssociationNE.org

www.F1Boston.com